



PANOSSIAN C&T  
FROM AEROSPACE TO YOUR SPACE...



# *PORTFOLIO OF PROJECTS*

*Contains Confidential Information*

28<sup>th</sup> August 2023

# ABOUT US:

## Varant Panossian

I am the founder and managing Director of Panossian C&T. Of Armenian origin, I was born in Lebanon, grew up on the sunny island of Cyprus before pursuing my university studies in the USA. I officially started my Aerospace career in Canada and have since had the good fortune to live and work in Germany, the UK, France and Switzerland. I spent two (2) decades with large US multi-national firms in roles of increasing responsibility across disciplines spanning from systems integration all the way to managing annual P&Ls of over \$1B USD and enjoyed every moment.

Nonetheless, there came a point in my career where I felt that a change was needed. It was one of those 'now or never' moments and being a person that always prefers to give it an honest go instead of living with the 'what if I had' questions, I decided to leave the corporate world and launch Panossian C&T. Aerospace remains a great passion of mine but I now want to focus more on my other passion which is architecture and unique projects.

There are a lot of Aerospace best-practices that can be applied to real estate projects and that is exactly what we strive to do both with regards to technical and design aspects and from a process point of view. I am truly looking forward to putting to use the experience I have gained in the aerospace industry in helping our customers create and execute their unique projects.

Languages spoken: English, French, Greek, Armenian, Spanish.



## Kathrin Schindl

My name is Kathrin Schindl and I am the Creative Director and Managing Partner of Panossian C&T. Having grown up in the idyllic Bavarian countryside, I discovered my artistic side very early on and started specializing in Arts during high school. I then decided to pursue another passion of mine and went on to study Tourism Management in Munich. During this time, I had the opportunity to live in Spain for about two (2) years which is where I discovered my love for the country, its culture and its people.

In 2007 I moved to the South of France to join my partner and ended up working in the pharmaceutical, relocation and real-estate industries. More importantly it is during this time that we decided to launch our first project "The Factory" which to this day remains one of the architectural landmarks of the region and has been featured in three (3) different architectural magazines. The key learnings from this project were that mixing technical and artistic mindsets leads to unique end results and that despite the challenges, we actually really enjoyed it.

After deciding to eventually permanently move to Spain in 2016 one thing led to another and we launched our new project "Eskala". This significantly bigger and bolder project presented a new set of unique challenges especially with regards to harmonious integration with the natural surroundings of its location. We struggled but managed to find solutions that once again balance the technical and creative aspects which is what characterizes us and our projects.

Once all the pieces of the puzzle had fallen into place, we decided that this is what we want to do; help people profit from unique living spaces that are still a "home" by facilitating the marriage of comfort, coziness and practicality. That is how Panossian Living was finally born in 2019 and we look forward to jointly creating your unique living space.

Languages spoken: German, English, French, Spanish, Italian.





# THE FACTORY:

LOCATION:	MONTAIGUT - 31530 - FRANCE	
CLIENT(S):	V. PANOSSIAN / K. SCHINDL	
PROJECT TYPE:	NEW-BUILD - DESIGN & EXECUTION	
PROJECT START:	Q1 2010	
PROJECT END:	Q1 2011	
PLOT SIZE:	1716 m <sup>2</sup>	
BUILT AREA:	380 m <sup>2</sup>	
PROJECT SPEND:	€	520 000
SALES PRICE:	€	895 000





# THE FACTORY:



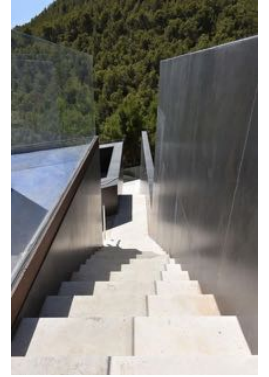


# ESKALIA:

LOCATION:	SON VIDA - 07013 - SPAIN
CLIENT(S):	PANOSSIAN C&T S.L.
PROJECT TYPE:	NEW-BUILD - DESIGN & EXECUTION
PROJECT START:	Q3 2018
PROJECT END - ESTIMATE:	Q4 2023
PLOT SIZE:	1076 m <sup>2</sup>
BUILT AREA:	834 m <sup>2</sup>
PROJECT SPEND TO DATE:	€ 4 000 000
CURRENT SALES PRICE:	€ 6 900 000



# ESKALIA:





# ESKALIA:





# LBB:

LOCATION:	SEGOUFIELLE - 32600 - FRANCE
CLIENT(S):	SCI WEST INDIES
PROJECT TYPE:	WINDOWS/WINE CELLAR / CONSULTANCY
PROJECT START:	Q1 2020
PROJECT END:	Q2 2020
REFORMED AREA:	200 m <sup>2</sup>
PROJECT SPEND:	<i>Confidential</i>





# PM1:

LOCATION:	PALMANOVA - 07181 - SPAIN
CLIENT(S):	PABLO GIULIA S.L. IL CHIRINGO
PROJECT TYPE:	WINDOWS / CONSULTANCY
PROJECT START:	Q1 2020
PROJECT END:	Q2 2020
REFORMED AREA:	250 m <sup>2</sup>
PROJECT SPEND:	<i>Confidential</i>





# RDD167:

LOCATION:	MONTAIGUT - 31530 - FRANCE
CLIENT(S):	RE
PROJECT TYPE:	DESIGN & PROJECT MANAGEMENT
PROJECT START:	Q4 2021
PROJECT END:	Q2 2023
REFORMED AREA:	150 m <sup>2</sup>
PROJECT SPEND:	Confidential





RDD167:



TI1:

LOCATION:	ILLETES - 07181 - SPAIN
CLIENT(S):	TJT
PROJECT TYPE:	CONSULTANCY
PROJECT START:	Q4 2021
PROJECT END:	Q2 2022
REFORMED AREA:	80 m <sup>2</sup>
PROJECT SPEND:	<i>Confidential</i>
SALES PRICE:	€ 825 000





# T12:

LOCATION:	ILLETES - 07181 - SPAIN
CLIENT(S):	TJT
PROJECT TYPE:	WINDOWS & CONSULTANCY
PROJECT START:	Q4 2021
PROJECT END:	Q2 2023
REFORMED AREA:	180 m <sup>2</sup>
PROJECT SPEND:	Confidential
SALES PRICE:	€ 2 500 000



# PM3:

LOCATION:	PALMANOVA - 07181 - SPAIN
CLIENT(S):	CALVIA BEACH HOUSE S.L.
PROJECT TYPE:	WINDOWS & GLASS BALLUSTRADES
PROJECT START:	Q1 2023
PROJECT END:	Q2 2023
REFORMED AREA:	170 m <sup>2</sup>
PROJECT SPEND:	Confidential





# PM2:

LOCATION:	PALMANOVA - 07181 - SPAIN
CLIENT(S):	SAMIFRANA S.L.
PROJECT TYPE:	WINDOWS & CONSULTANCY
PROJECT START:	Q1 2023
PROJECT END:	Q3 2023
REFORMED AREA:	350 m <sup>2</sup>
PROJECT SPEND:	<i>Confidential</i>



CL7:

LOCATION:	SON VIDA - 07013 - SPAIN	
CLIENT(S):	R&F DH	
PROJECT TYPE:	PROPERTY SEARCH & SALE	
PROJECT START:	Q1 2023	
PROJECT END:	Q2 2023	
PURCHASE PRICE:	€	3 200 000
COMMISSION:	€	193 600





# CL9:

LOCATION:	SON VIDA - 07013 - SPAIN	
CLIENT(S):	R&F DH	
PROJECT TYPE:	PROPERTY SEARCH & SALE (PLOT)	
PROJECT START:	Q2 2023	
PROJECT END - ESTIMATE:	Q3 2023	
PURCHASE PRICE:	€	2 250 000
COMMISSION:	€	136 125



# GR57A:

LOCATION:	PORT ANDRATX - 07157 - SPAIN
CLIENT(S):	Confidential
PROJECT TYPE:	SMART FAÇADE SHADING SYSTEMS
PROJECT START:	Q1 2023
PROJECT END ESTIMATE:	Q4 2023
REFORMED AREA:	Confidential
PROJECT SPEND:	Confidential





# TPV:

LOCATION:	SOL DE MALLORCA - 07181 - SPAIN
CLIENT(S):	TJT
PROJECT TYPE:	DESIGN & PROJECT MANAGEMENT
PROJECT START:	Q3 2023
PROJECT END ESTIMATE:	Q2 2024
REFORMED AREA:	190 m <sup>2</sup>
PROJECT SPEND ESTIMATE:	<i>Confidential</i>

